



ENTERPRISE NETWORKS

Scalability, robustness and security.

Wherever users connect to your applications, they need the network: its quality, capability and capacity are absolutely crucial to the everyday viability of your business. By taking the time to understand key applications, user preferences and your device portfolio, we deliver secure, high-performance, resilient networks to meet ambitious business needs.

Your network, your business

Your applications only perform as well as the network on which they're delivered. Mistakenly often regarded as a simple commodity, your network infrastructure underpins everything that happens across your business, whether on a single site, or across a distributed enterprise. More and more, the LAN and WAN power and deliver business-critical services. It's a big investment: get it wrong, or sign up on poor commercial terms, and you risk being locked into poor user experience or an over-inflated contract.

Trends such as digital transformation place even more demands on the network. But in an era where cyber security lapses can fundamentally impact a brand, the need for reliability, scalability and flexibility cannot be satisfied at the expense of security. Fulfilling this new set of requirements for the network requires a partner who has expertise across the key IT infrastructure architectures: enterprise networks, unified communications, data centre and security. Ideal will work with you both to protect your existing network investments, and create the network platform that will lower your risk and enable faster innovation.

NETWORK REQUIREMENTS FOR THE DIGITAL ORGANISATION



FASTER INNOVATION



Insights and Experiences

Visibility and analytics
users | devices | applications | threats



REDUCE COST AND COMPLEXITY



Automation and Assurance

Speed and simplicity



LOWER RISK



Security and Compliance

Real-time and dynamic
threat defence





How we work

We understand the importance of a reliable, scalable and accessible network on which to build your business – but also the need to deliver value for the enterprise. We work from a deep understanding of your business, technology and network requirements, proactively learning your infrastructure to ensure any proposed LAN, WAN or wireless solution is compatible and appropriate

The digital transformation puts pressure on organisations to add bandwidth to the WAN, but innovations such as Cisco's iWAN technology can deliver enterprise-grade connectivity without adding cost. iWAN enables business-grade capabilities to operate over low-cost connections: your network grows using internet, mobile and other low-cost links without compromising performance, reliability or security.

Other technologies help unburden the IT team from routine workloads. For example, Cisco's APIC-EM can automate advanced configuration tasks, and even provides a 'zero touch deployment' model to remove cost and delay when swapping out broken network hardware or creating additional capacity.

Our team offers cross-discipline, cross-vendor skills and experience, allowing us to bring together 'best of breed' solutions from vendors including Cisco, Palo Alto Networks, VMware and Exponential-e. We're a Cisco Premier Partner with a Cisco-accredited team of experts and an enviable track record in project delivery. We have the skills to deliver tailored solutions and expertise, and provide the assurance of 24-hour support, 365 days a year.

Our Solutions

We work with leading vendors service providers and in the enterprise networks space. This, coupled with a sustained commitment to training and professional development, means we are in a position to work alongside you to deliver the infrastructure required to support your business. Our offering includes:

- LAN and WAN: Cisco, Palo Alto Networks and VMware specialists
- WAN connectivity: Exponential-e
- Software-defined networking: Cisco iWAN
- Security: vendor-neutral, multi-vendor solutions, security review and architectural audits
- Managed services: remote network management, traffic monitoring, specialist proactive support, advanced service management systems
- Disaster recovery: Zerto replication, workload mobility
- Flexible support: 24/7, technically trained support
- Professional solutions: network auditing and consultancy, design and optimisation services. Training, strategy and planning.

Ideal's breadth and depth of expertise, and our ability to design innovative solutions that meet specific business needs, means we're the perfect partner to build your optimal network.

Contact one of our account directors today to discuss how we can make your network a critical success factor for your business.

We've moved away from the days of 'this connects here' and 'this cable does this'. With software-defined networks you build an infrastructure once, and whatever way you need to flex it, you do it on the fly. The IT team is freed from reconfiguring the network: now they focus on the assets, and on maximising their ability to deliver your business needs.

Richard Harvey
Ideal solutions architect

Contact us: Ideal Sales team +44 (0)1273 957500 sales@ideal.co.uk